

# PLASTIC CONTAINERS FOR MEDICAL PURPOSES

## INVESTMENT OPPORTUNITY SCORECARD HEALTHCARE AND LIFE SCIENCES

MONTH 2020



## Plastic containers for medical purposes HS Code: 3926

High Potential

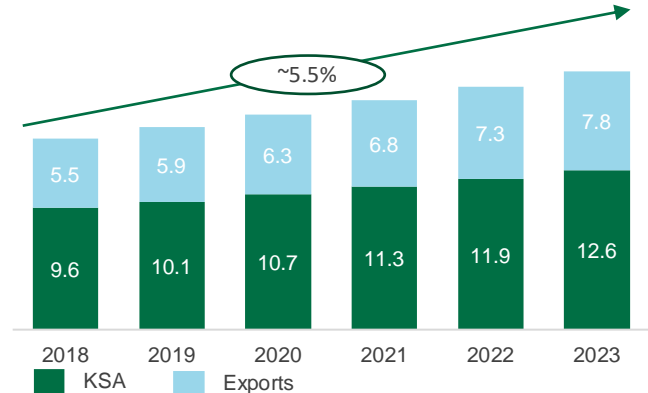
Moderate Potential

Low Potential

**OPPORTUNITY'S DESCRIPTION:** The localization of plastic medical and lab containers manufacturing in KSA. The products include containers for urine and feces, empty bottles for inhalants, thermometers, and petri dishes

### DEMAND

ADDRESSABLE KSA/ REGIONAL MARKET DEMAND \$Mn



### INVESTMENT OVERVIEW

#### THERAPEUTIC APPLICATION

- Plastic containers are used to run laboratory diagnostic tests and procedures to identify patient conditions

#### VALUE PROPOSITION

- KSA has a solid foundation for its healthcare sector through well established ecosystem and incentive schemes for foreign OEMs entering the local market
- KSA is the largest spender on healthcare across the MENA region. The 2019 budget allocated more than \$45.86 Bn for Health and Social Development
- KSA has more than 495 hospitals, with a capacity of more than 76K beds

### MARKET OVERVIEW

#### MARKET READINESS – CURRENT IMPORTERS

Currently 2-3 local players are known to be serving the local market along with a network of distributors and local subsidiaries

#### CURRENT IMPORTERS

China accounts for 34% of the supply, USA 13%, Germany 7%, and the rest is supplied by a mix between Western Europe and Asia

#### EXISTING CAPABILITIES

- Technology available in kingdom
- Need to amplify access to medical grade plastics

#### RAW MATERIALS:

- Polypropylene
- Acetal

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