

MEDICAL PLASTIC GLOVES

INVESTMENT OPPORTUNITY SCORECARD

HEALTHCARE AND LIFE SCIENCES

September 2021

High Potential

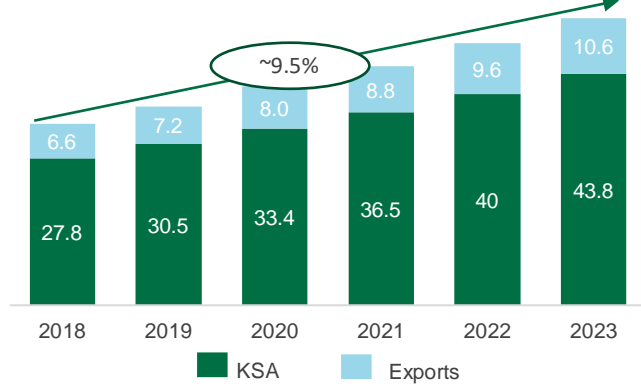
Moderate Potential

Low Potential

OPPORTUNITY'S DESCRIPTION: The localization of manufacturing of medical plastic gloves in KSA

DEMAND

ADDRESSABLE KSA / REGIONAL MARKET DEMAND, \$ MN



INVESTMENT OVERVIEW

THERAPEUTIC APPLICATION

- Disposable gloves are used during medical examinations and procedures to help prevent cross-contamination between caregivers and patients

VALUE PROPOSITION

- KSA has a solid foundation for its healthcare sector through well established ecosystem and incentive schemes for foreign OEMs entering the local market
- KSA is the largest spender on healthcare across the MENA region. The 2019 budget allocated more than \$45.86 Bn for Health and Social Development
- KSA has more than 495 hospitals, with a capacity of more than 76K beds

MARKET OVERVIEW

MARKET READINESS – CURRENT IMPORTERS

The Kingdom is currently covered by a network of distributors, and local subsidiaries. Local manufacturers present, however use different raw materials

CURRENT IMPORTERS

China accounts for 75% of the supply, Malaysia 14%, and the rest of the supply is covered mainly by SE Asian countries and few European countries

EXISTING CAPABILITIES

- Manufacturing capabilities exist locally
- Raw material needs to be treated to medical grade

RAW MATERIALS:

- Medical grade plastic

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