

# DISPOSABLE MEDICAL TEXTILES

INVESTMENT OPPORTUNITY SCORECARD

HEALTHCARE AND LIFE SCIENCES

September 2021

High Potential

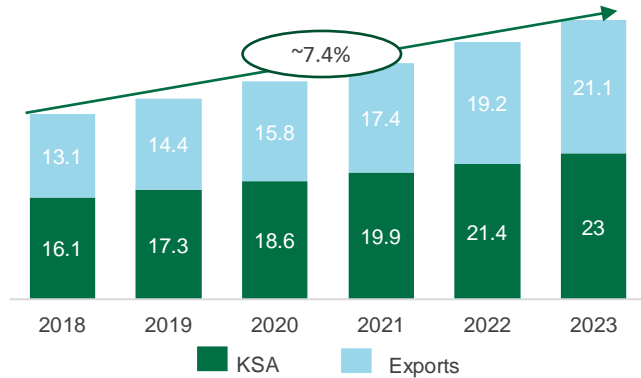
Moderate Potential

Low Potential

**OPPORTUNITY'S DESCRIPTION:** Localization of the manufacturing of Disposable and Reusable medical textiles in KSA

### DEMAND

ADDRESSABLE KSA / REGIONAL MARKET DEMAND, \$ MN



### INVESTMENT OVERVIEW

#### DEMAND DRIVER

- Rapidly increasing demand for health services, as well as increasing numbers of surgeries underline the need to localize the manufacture of medical textiles in KSA

#### VALUE PROPOSITION

- KSA has a solid foundation for its healthcare sector through well established ecosystem and incentive schemes for foreign OEMs entering the local market
- KSA is the largest spender on healthcare across the MENA region. The 2019 budget allocated more than \$45.86 Bn for Health and Social Development
- KSA has more than 495 hospitals, with a capacity of more than 76K beds

### MARKET OVERVIEW

#### MARKET READINESS – CURRENT IMPORTERS

The Kingdom is currently mostly covered by a network of distributors and local subsidiaries, along with less than 3 known local manufacturers

#### CURRENT IMPORTERS

China accounts for 71% of the supply, USA for 6%, Cambodia for 5%, and the rest is supplied by a number of countries worldwide

#### EXISTING CAPABILITIES

- Technology available in kingdom
- Need to further import/treat raw material to medical grade

#### RAW MATERIALS:

- Fibres
- Cotton yarn
- Non woven spun-bound

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